



## FOR IMMEDIATE RELEASE

### **On its 18<sup>th</sup> birthday, New Century Software opens a third location to support long-term growth domestically and internationally**

*After 18 years in business, the well-established company opens new locations to meet unprecedented product and service demands in the oil and gas industry*

**Fort Collins, Colorado. May 20, 2012.** New Century Software (<http://www.newcenturysoftware.com>), the leading provider of GIS integrity management solutions, announces a unique way to celebrate its 18<sup>th</sup> birthday this May—it is opening a new office in Calgary, Canada to support its goal of offering clients exceptional service in convenient geographic locations. The success of the company has allowed it to open two additional locations within the last year: Houston in May 2011 and Calgary in May 2012. This expansion allows New Century Software to better serve its clients while assessing market needs. Both locations are very strategic in nature, allowing the company to successfully identify and support clients in Houston, Texas and Calgary, Canada— both regional meccas of the Oil and Gas industry.

“Expansion is part of New Century Software’s continued success and will benefit our clients by increasing and improving our ability to provide leading customer support. The pipeline industry is our focus and our local presence is important to us and to our clients; it gives us the opportunity to provide a fast turnaround time,” says Ron Brush, President and CEO. He goes on, “I am also excited about the management team I have in place to set the foundation for all company growth. The team has a great mix of people, process, and technical skills; just what’s needed to resolve the unique challenges our clients encounter.”

Eighteen years ago, New Century Software was a founding member of the PODS organization. With over 100 member companies and agencies, PODS has become the default data standard for oil and gas pipeline companies. Like PODS, New Century Software is being adopted by many in the industry. Over the past 18 years, New Century’s Software product suite has grown substantially to support the complex corporate challenges of pipeline data management, data visualization, integrity management, and threat identification and analysis. Along with the products, the suite of services has also grown to include data conversion consulting and implementation, project management, and software development. The products and services have evolved to accommodate the growing number of regulations, and emphasize improved workflows, cost savings and higher productivity.

Todd Porter, Vice President and COO of the company, heads up the Houston office and provides some insight into how New Century Software offerings directly relate to the needs of industry. He says, “The New Century approach seeks first to understand the unique facets of each new regulation; second, to understand an individual pipeline operator’s working environment at all levels; and third, to provide a software and services solution that integrates current operating procedures, flexibly adapt to an organization’s needs, and to help drive to regulatory compliance and overall operational efficiencies.”

As its product and workforce have expanded over the last 18 years, one thing has stayed the same: New Century Software’s customer-acclaimed customer service and support continue to offer the best solutions to the most trying and difficult challenges.

### **About New Century Software**

New Century Software’s mission is to provide safer energy transportation through the application of GIS technology. Since 1994, the company has employed successful approaches to improve our clients’ data



management, including solutions based on industry regulations. These solutions help pipeline operations maintain a higher-standard of safety and overall understanding of its system. Our suite of GIS applications focus on integrity management, data loading, facility data maintenance, mapping, reporting, regulations and compliance, and web sharing. Our professional services team backs up these applications with over 300,000 miles of pipeline data conversion experience and expertise in the areas of risk assessment, GIS implementation, and database modeling.

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